

Account Executive

We are seeking a hard charging, polished, highly energetic and career-minded professional for this position. The successful Account Executive candidate will possess strong organizational, human relations and analytical skills. Our new Account Executive will have had a history of prior success calling on senior decision makers of progressive organizations in a highly competitive market where their product or service was the most expensive. A proven record of strong closing skills and success in prospecting are essential. Excellent telephone skills, exceptional listening skills and above-average problem solving abilities are a must. A Bachelor's Degree or higher in business management or a related discipline is preferred, but not required. All candidates must meet all employment qualifications and achieve an acceptable score on a series of employment assessments. Compensation is based on a "salary plus commission" system and includes a benefits package. The base salary is \$60,000.00 per year plus an exceptional commission schedule. Send comprehensive résumé with business and personal references, and salary history via U.S. mail only to:

The Conley Group, Inc.
ATTN: Vice President of Human Resources
2867 104th Street
Urbandale, IA 50322

www.theconleygroup.com